

# *Create Efficiencies, Drive Results* while demonstrating Quality and Compassion

Your challenges are clear: provide safe, effective and affordable healthcare while reducing turnover, leveraging talent, growing leaders, and containing operational costs. With savvy patients, federal policy and regulations, labor shortages and industry initiatives such as HCAHPS® the pressure is on to find the right prescription. SHL's Healthcare Suite will help you to identify the candidates who can succeed across a variety of key healthcare roles. SHL is dedicated to delivering assessment solutions that help increase revenue and profitability, deliver better patient service, improve retention, and boost operational efficiency.

You depend on your people. Now more than ever, you need a dependable process to select them.

## **The Right Rx**

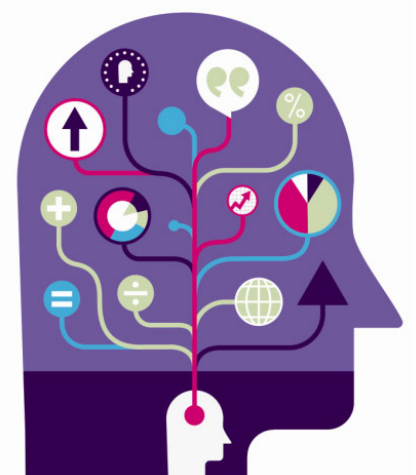
With the demand for healthcare professionals at an all time high, it is more important than ever to make the best hiring decision. Yet you are faced with the same challenges your patients have – so many providers, so many assessments to choose from, and none of them cover all the roles you are hiring. SHL's Healthcare Suite puts an end to the confusion and allows you to save time and money by investing in one provider to hire the best team.

SHL's Healthcare Suite provides full access to the following twelve (12) pre-packaged job solutions:

- Nurse
- Nurse Leader
- Nursing Assistant
- Healthcare Billing and Collections Agent
- Healthcare Call Center Representative
- Healthcare Professional
- Healthcare Service Associate
- Healthcare Support Associate
- Home Health Aide
- Technician/Technologist
- Telenurse
- Transcriptionist

With a vast assessment catalog, decades of ongoing research, and the latest technology in testing, SHL's solutions accurately measure critical competencies at every level within an organization.

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This suite is designed to help you hire the best employees throughout your organization, including several levels of nursing, patient care, technical professional, leadership, and patient support roles.

### Making Connections

SHL's assessment content has been repeatedly shown to predict job performance. Our solutions scientifically measure the effect improved hiring has on key performance indicators such as productivity, attendance, turnover, and patient satisfaction. In fact, SHL has demonstrated direct ROI for our clients' talent initiatives, showing strong and compelling business results such as:

- Nurses who scored highest on SHL's solution, out performed lower scorers in virtually all areas of performance including patient service, adaptability, communication and integrity.
- Telenurses who scored highest on SHL's solution, were 58% less likely to leave the job in the first six months than those who scored lower.
- Healthcare Call Center Representatives who scored the highest on SHL's solution, remained on the job 51% more than those who scored lower, saving approximately \$1.5 million in recruitment and training expenses.

### Whatever You Need, We Have the Solution

With a vast assessment catalog, decades of ongoing research, and the latest technology in testing, SHL's solutions accurately measure critical competencies at every level within an organization. To understand the landscape of your current workforce, the results from SHL's solutions can be used to promote talent into leadership roles, identify future leaders for succession planning, and effectively reorganize current workforce into a new structure and new roles.



For more information on SHL's Healthcare Suite, please contact your account representative at 800-367-2509.

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Supporting  
more than  
*10,000*  
*customers*  
every year

Organisations that understand and maximize their people's potential achieve outstanding results. SHL gives you the insights to make better decisions about your people.

**We call this People Intelligence,  
Business Results.**