

What our customers say

Improving performance

"We have seen a consistent improvement in the quality of candidates hired." Oxfam GB

Hiring and keeping quality

"Mapping the behaviours essential for each job has ensured high-quality hires. SHL's solutions have contributed to reducing the risk of poor recruitment." LM Glasfiber

"Since the introduction of SHL's solution, we have experienced reduced turnover rates." Forester Life

Increasing sales

"We have experienced an overall increase in sales from new recruits." Forester Life

"It's easier to accurately identify high-quality salespeople." Computacenter

"An associate who scores high on SHL's assessment sells on average \$12 per hour more; with a sales force of 6,000 to 8,000 this is a significant impact on the bottom line." Luxottica Retail

How do we do it?

- Defining diverse behaviours, skills and abilities needed for the role
- Assessing candidates' ability, potential and their impact on the team
- Focusing on the relative strengths and weaknesses of candidates
- Providing comprehensive and user-friendly reports



Key points

Defining the requirements for senior roles

Identifying candidates with potential for high performance

Understanding the impact they will have on the team they will be joining or leading

Aligning leadership appointments with strategic aims



Assessments
in more than
30 languages

Organizations that understand and maximize their people's potential achieve outstanding results. SHL gives you the insights to make better decisions about your people.

We call this People intelligence, Business results.